

Company

Starting point

- **1** What is on a business card? (e.g. name)
- **2** What is on your business card? Show the class.

Working with words | Companies and countries

1 ▶2.1 Listen and read. Complete the business card.

Saleh Hello. Are you Ricardo Ferreira?

Ricardo Yes, I am.

Saleh My name's Saleh Al-Banwan. I work for Zain.

Ricardo Oh, nice to meet you.

Saleh I'm an engineer in the head office in Kuwait. Here's my card.



2 ▶2.2 Listen and complete the business cards with the companies.

Asiana Airlines Petrobras Santander

2.2

- 1 A Hello, I'm Alex. I work for Santander.
 - B Nice to meet you.
- 2 A Hi, I'm Jae Min. I'm a marketing assistant.
 - B What's your company?
- A It's Asiana Airlines.
- 3 A What's your name?
 - B Ricardo Ferreira.
 - A Nice to meet you, Ricardo. I'm Jae Min.
 - **B** Nice to meet you too. My company is Petrobras. Here's my card.
 - A Thanks.



Tip | and

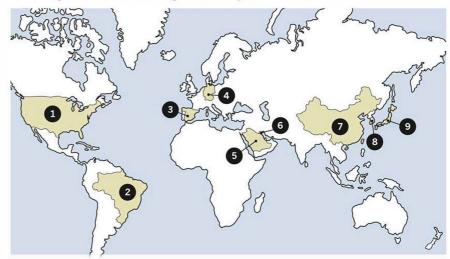
My company is Santander. Our head office is in Spain. = My company is Santander and our head office is in Spain.

3 Work in pairs. Practise the conversation.

A Hello. I work for ... What's your company?

B My company is ...

4 Work in pairs. Look at the map. Where is your head office?



2.4

- 1 A Where are you from, Saleh?
 - B I'm from Saudi Arabia.
 - A Where's your head office?
 - B It's in Kuwait.
- 2 A My name's Alex. I'm from the USA.
 - B What's your company?
 - A My company is Santander. It's a bank in Spain.
- 3 A Hi, Jae Min. Are you from South Korea?
 - B Yes, I am.
 - A Where's your head office?
 - B It's in Seoul.
- 4 A Where are you from, Ricardo?
 - **B** I'm from Brazil and I work for Petrobras.
 - A Where's your head office?
 - B It's in Rio de Janeiro.

5 Look at the map again. Find the countries.

| • | • • | • • • • |
|--------|---------|--------------|
| Spain | Japan | South Korea |
| • • | | • ••• |
| China | Kuwait | the USA |
| • • | • • • | • • • • • • |
| Brazil | Germany | Saudi Arabia |

- 6 > 2.3 Listen and repeat the countries in 5.
- 7 > 2.4 Listen and complete the table with the countries.

| | Saleh | Alex | Jae Min | Ricardo |
|-------------------------------------|--------------|------|---------|---------|
| Where are you from? | Saudi Arabia | | | |
| Where's your company / head office? | | | | |

- - 8 > 2.4 Listen again. Complete the questions and answers.
 - 1 A Where are you from, Saleh?
 - 2 A your company?
 - 3 A ______ your head office?
 - 4 A ______ are you from, Ricardo?
- B My _____ is Santander.
- B It's in Seoul.
- B I'm from Brazil and I ___ for Petrobras.
- **9** Complete the sentences about you.

I'm from_ I work for / My company is _ My head office is in _

10 Work in pairs. Ask and answer.

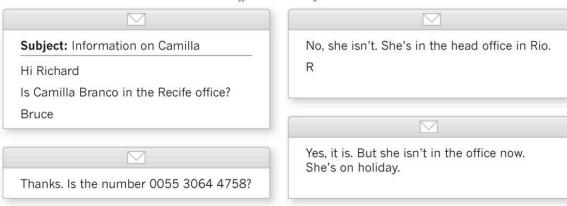
Where are you from? What's your company? Where's your head office?

- >>> For more exercises, go to Practice file 2 on page 58.
- 11 Work in pairs. Student A, turn to page 72. Student B, turn to page 74.

Language at work | is / isn't



- 1 Read the emails. <u>Underline</u> the correct answer in *italics*.
 - 1 The head office is in Recife / Rio de Janeiro.
 - 2 Camilla is in the office / on holiday.



- 2 <u>Underline</u> *is* (*'s*) or *isn't* in the emails.
- **3** Complete the *Language point* with *is* ('s) or *isn't*.

| 200000 | and the control of th | Positive | Negative | Questions | Short answers |
|---|--|---------------|---------------|-----------|--------------------|
| | Ie / She / It | | - | Questions | Ditort answers |
| He / She / It | | He / She / It | He / She / It | | Yes, he / she / it |
| in in he / she / it No, he / she / it | | the office. | Recife. | in Rio? | |

>> For more information, go to Grammar reference on page 59.

Tip sor is?
Use 's for speaking:
He's = He is
Camilla's = Camilla is

4 ▶ **2.5** Complete with *is* (*'s*) or *isn't*. Listen and check.

A Hello, I work for Oltecha.

B Nice to meet you. My company ¹______ Petrobras.

A ²______ your head office in São Paulo?

B No, it ³_____. It's in Rio. Where's your company?

A I work in São Paulo and the company head office ⁴_____ in Stavanger.

B ⁵_____Stavanger in Norway?

A Yes, it 6_____

- **5** Work in pairs. Practise the conversation in **4**.
 - >> For more exercises, go to Practice file 2 on page 59.

- 6 Work in pairs. Student A, see below. Student B, turn to page 73. Student A
 - 1 Look at the map. Ask Student B about Ricardo, Lokas and Chen.

Example: A Is Ricardo in the Portugal office?

- B No, he isn't.
- A Is he in the Brazil office?
- B Yes, he is.
- 2 Answer Student B about Rachel, Maya and Alex.





Practically speaking | Numbers 0-9

- 1 > 2.6 Read the tip. Listen and repeat the numbers.
- 2 >2.7 Listen and circle the numbers on the phone.
- 3 >2.8 Listen and complete the passcode on the phone.
- 4 > 2.9 Listen and complete the numbers.
 - 1 Flight BA 3___10
 - 2 Security code ____82_
 - 3 Credit card number 41__2 __409 37___8 2__58
 - 4 Passport number 6 42 87 2
 - >>> For more exercises, go to Practise file 2 on page 59.
- 1 Flight BA 3710 for Paris is boarding. That's British Airways flight 3710.
- 2 The security code for my company is 2828. That's 2828.
- 3 My credit card number is 4162 7409 3708 2358. Let me repeat that. 4162 7409 3708
- 4 My passport number is 654218792. That's 654218792.

5 Complete the table for you.

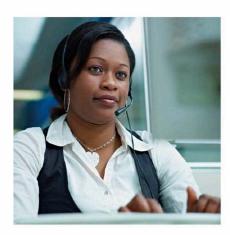
| Numbers | You | Your partner |
|-----------|-----|--------------|
| Work | | |
| Extension | | |
| Mobile | | |

- Tip | Saying numbers
- O oh / zero 5 five 1 one 6 six 2 two 7 seven
- 3 three 8 eight
- 4 four 9 nine
- **6** Work in pairs. Say your numbers. Write your partner's numbers in the table.

My work number is ...

My extension number is ...

My mobile number is ...



2.11

1 Maria Hello?

Caller Hi. Is that Rosa?

Maria No, it isn't. It's Maria

Callan Ob is Base thous?

Caller Oh, is Rosa there? Maria No, I'm sorry, she's out.

Caller OK. Thanks.

2 Maria Good afternoon, Maria speaking.

Caller Hello. Is Rosa in the office?

Maria Yes, sure. One moment.

Caller Thanks.

Key expressions

Starting a call

Good morning / afternoon. Hello / Hi.

Answering a call

Good morning, (company name).

(Maria) speaking.

Asking for someone

Can I speak to (Aitur Garitano), please?

Hello. Is (Rosa) there?

Is (Alek) in the office?

Is that (Lukas)?

Saying 'yes'

Yes, of course. (One moment.) Sure. (One moment.)

Saying 'no'

No, I'm sorry, she's not in the office.

No, I'm sorry, he's out. No, it isn't. It's (Clara).

Ending a call

OK. Thanks.

Goodbye.

Business communication | Starting a phone call

- 1 > 2.10 Listen to a phone call. Is Aitur Garitano there?
- 2 > 2.10 Listen again. Put the conversation in the right order (1, 2, 3, 4).

1 Good morning. Inditex Spain.

___ Yes, of course. One moment.

Thanks.

___ Good morning. Can I speak to Aitur Garitano, please?

2.10

- A Good morning. Inditex Spain.
- B Good morning. Can I speak to Aitur Garitano, please?
- A Yes, of course. One moment.
- B Thanks
- **3** Work in pairs. Practise the conversation in **2**.
- 4 ►2.11 Listen to two phone calls. Is Rosa in the office? Tick (✓) YES or NO.

Conversation 1
Conversation 2

YES T

NO 🗌

5 > 2.11 Listen again. Match questions 1–3 to responses a–c.

1 Hi. Is that Rosa?

a No, I'm sorry, she's out.

2 Is Rosa there?

Yes, sure. One moment.

b



c No, it isn't. It's Maria.

- >>> For more exercises, go to Practice file 2 on page 58.
- **6** Work in pairs. Take turns. Start and answer a phone call to the people in the pictures.

Example: A Good morning, Markus speaking.

B Hello. Is Sophia there?

A No, I'm sorry, she's not in the office.

B OK. Thanks.

